



Gold Sponsors

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The Center for Health Care Financing
UMass Medical School
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<http://www.umassmed.edu/commed/index.aspx>

The Center is a Massachusetts-based public sector organization that is part of the University of Massachusetts Medical School. The Center provides management consulting and operational services to state and local human services and educational agencies. The mission of the Center is to assist state and local governments maximize revenues and increase savings in order to provide more cost-effective health care. The Center employs more than 300 staff and currently has contractual relationships with 10 states in addition to its comprehensive body of work on behalf of the Commonwealth of Massachusetts.

The Center works with state and local entities to:

- Design and implement cost-saving strategies and cost-containment projects;
- Design and implement creative initiatives that reduce the overall level of state and local expenditures for human services programs; and
- Identify additional revenues to which they are entitled under federal law.

The Center is solely focused on improving the return of state and local health care dollars. We work in partnership with our clients to serve the public good while keeping a keen eye on the bottom line. We understand the challenges facing state and local agencies because we are also public. Our unique insight into the market, combined with financial expertise, allows us to help public agencies maximize their resources and revenues. We believe in the philosophy of "knowledge transfer"—sharing our experience with our clients and empowering them to provide more cost-effective health care. As part of the Medical School, the Center has direct access to the knowledge base and assets of a major academic institution, which allows us to serve the public using the highest quality resources available.



MAXIMUS
11419 Sunset Hills Road
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(602) 751-5858
www.maximus.com

The Educational Services Division of MAXIMUS provides a complete set of management tools for all levels of the educational system. We provide Medicaid cost recovery services, consulting services, educational management software, technical and financial support and software tools for higher educational institutions and not-for-profit organizations involved with federally funded research and other sponsored programs.

TIENET is a single program for managing instruction, assessment and special education that provides three applications that can be used separately or as one coordinated system for:

- * Instructional Data Management
- * Response to Intervention Management
- * Special Education Case Management

MAXIMUS administers two school-based Medicaid programs-

- * Fee for Service Claiming
- * Administrative Claiming

These programs assist participating school districts by reimbursing them for Medicaid covered services provided to eligible and qualified students.

MAXIMUS Consulting Services are led by educators who have held senior leadership positions within educational agencies and support organizations seeking to better manage their educational programs.

MAXIMUS has over 280 offices nationwide and has assisted more than 2,200 school districts in their educational endeavors and has also provided services to more than 100 distinguished colleges and universities in the U.S.



Public Consulting Group (PCG)
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Combining more than 20 years of management consulting experience with significant K-12 educational domain expertise, PCG Education Services offers consulting solutions that help schools, school districts, and state departments of education across the U.S. and in Canada to achieve their performance goals and improve student outcomes. Our state-of-the-art technology promotes effective decision making in schools by transforming data into meaningful results. PCG Education Services currently has contracts in 31 states and Ontario and British Columbia, Canada, and has served ten of the top 25 school districts in the U.S. Our areas of expertise include:

- Adolescent Literacy Services
- Education Analytics and Data Capacity Services
- Medicaid Reimbursement Consulting Services
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Educational Services & Products LLC
19 Dove Street, Suite 104
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www.espllc.com

During the past six (6) years, Educational Services & Products, LLC (ESP) has become the fastest growing Medicaid Billing Agent for School Districts throughout the country. In this regard, ESP currently develops Direct Service claims – and Administrative Outreach claims – for more than 1,200 School Districts.

Our underlying philosophy at ESP is to provide only the services and products that each of our clients actually needs. That is why we begin each new contract by undertaking a free, on-site evaluation of a School District's current Medicaid claiming operations.

At the conclusion of the evaluation process, we provide the School District with an "Evaluation Report" that identifies any existing "gaps" or "overlaps" in its current operations – and that details what needs to be done in order for it to maximize its Medicaid revenues. Thereafter, we work with each School District to develop a plan-of-action that meets its specific needs.

In addition to our Medicaid billing services and products, we have also developed the **Student Tracking And Reporting System™ (STARS™)**, a state-of-the-art, Web-based management information system for School Districts' Special Education programs. In this regard, our **STARS™** system currently includes the following components: "Individual Education Plans"; "Service Delivery Logs"; IDEA Compliance; Monitoring & Reporting; Licenses & Certifications; Calendaring & Scheduling; and Time Studies (This includes both "Random Moment Time Studies" and "Daily Time Logs").

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